



# PRACTICAL LEADERSHIP TRAINING



FOR MID-LEVEL CROP PRODUCTION  
MANAGERS WORKING AT INTERNATIONALLY  
OPERATING AGRICULTURAL COMPANIES



# THE 2022/23 DFA CROP PRODUCTION MANAGER PROGRAM

## PARTICIPANTS, LEARNING OBJECTIVES AND COURSE STRUCTURE

### PARTICIPANTS' PROFILE

1. Have at least two years of practical work experience within crop production
2. Are presently employed in positions as mid-level crop production manager or team leader for 5-30 employees (e.g. tractor drivers)
3. In daily work – responsible for work planning and –execution in corporation with an over-all responsible manager
4. Speak and write English

### LEARNING OBJECTIVES

1. To improve crop production management skills
2. To enlarge the professional network with mid-level crop production managers from other farm enterprises
3. To improve own role as a crop production manager

### PROGRAM, DURATION AND STRUCTURE

The DFA Crop Production Manager Program is first of all designed to facilitate networking and experience exchange among mid-level crop managers from large farm enterprises. After the program, the participants will be invited to participate in experience exchange group specialized for crop production managers.

The 8-month study program includes 11 training days divided on 3 seminars – one in Denmark, one in Romania and one in Slovakia. Each seminar focus on a specific set of relevant crop production management issues. Production management as well as personal management are key topics at each of the three seminars



Seminar 1: 7 - 10 June 2022 in Romania

Seminar 3: 21 - 24 February 2023 in Denmark

Seminar 2: 2 - 4 November 2022 in Slovakia

February

March

April

May

June

July

August

September

October

November

December

January

February

## KEY TOPICS OF THE PROGRAM

### 1. Crop production

Planning to improve output of soil preparation, soil rotation, fertilizing and crop protection

### 2. Management of production

How to improve work efficiency, capacity utilization and logistic; financial aspects of machinery; the use of planning- and controlling system

### 3. The role as manager

#### – communication with staff

Motivation; delegation of responsibility; recruitment and instruction of new staff; management of conflicts; coaching

## THE TRAINERS

The training is conducted by a crop production management specialist working in the field of advisory service for farmers and a leadership training specialist. The key trainers are supported by presentations provided by experienced farm directors as well as other activities to improve experience exchange. All training activities are provided in English.

## FARM WORKSHOPS

Farm visits and excursions to other agricultural related companies are widely used to demonstrate crop management experiences in practice. Each seminar includes minimum two half day workshop at a farm involving the executive crop manager at the farm.

## INDIVIDUAL LEARNING SUPPORT

Current individual guidance and follow up will support each participant in fulfilling specific learning goals as crop production manager. As part of their individual training project work, the participants will work intensively with management issues of their own companies. It is expected that the participants before each meeting will prepare homework related to the topics to be discussed.



## SEMINAR VENUE

The Danish located seminar will take place in central Jutland. The Romanian seminar will take place in eastern part near Constanta. The Slovakian located seminar will take place Nord-east of Bratislava.

At all seminars – the participants will be accommodated at a hotel.

## TIME, ADMISSION FOR THE PROGRAM

You apply for admission, through your home company. Further information will be accessible at the Danish Farmers Abroad website.

## COURSE FEE:

The fee is 4.700 € p.p. exclusive VAT. The price includes training, accommodation and full board during seminars. An extra overnight stay is included for participants, who arrive the day before in order to be able to start a seminar at 8 a.m.

Not included: Transportation to/from venues for seminars is not included.

## OFFERED BY:

The DFA Manager Study Program is provided by the networking organization Danish Farmers Abroad ([www.danishfarmersabroad.dk](http://www.danishfarmersabroad.dk)) in cooperation with Povlnorgaard.dk



### Further information:

For more details, please visit the Danish Farmers Abroad website: [www.danishfarmersabroad.dk](http://www.danishfarmersabroad.dk).



### Or contact

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## KEY TRAINERS

**Povl Noergaard**, [Povlnorgaard.dk](http://Povlnorgaard.dk) – Trainer in leadership and communication – Course manager

**Ole Schou**, Crop production advisor, Vkst Agricultural Advisory Service

**Visits at the following farms will be included in the 2022/23 Study Program - more will be added**

**Romania** – Agro Cocora – farm near Constanta

**Slovakia** – Donau Farm

**Denmark** – not decided yet