



## **Study Tour to Botswana – in cooperation with the Trade Council, Pretoria, South Africa**

The Trade Council in South Africa is hosting a Fact Finding tour to Botswana, from 14 – 18 May 2018. Botswana raises high interest, as it is the least corrupt country in Africa, with rapid development and fantastic opportunities and incentives for Danish investment in the agricultural sector. The demand for agricultural investment is extremely high, as the country is a net importer of food.

The tour focuses on Selebi Phikwe - a resource-rich area in central Botswana, with an abundance of water and fertile soil. The Selebi Phikwe Economic Diversification Unit (SPEDU) acts as the local economic development agency – and works closely with government to attract more investment through high value incentives such as a low general corporate tax rate (22%), and rates as low as 5-10% in Selebi Phikwe. Land can be purchased by foreign nationals, and state owned land leased for 50 to 99 year periods.

The proposed dates coincide with the largest annual agricultural fair in South Africa (NAMPO), and a day visit to the fair is included in the tour. Meetings with local Danish companies can be organised at the fair – to gain insight on company involvement and strategies for African countries - such as Botswana.

*Currently we estimate the program to cost in the region of DKK20, 000.00 per person. This includes 4 nights hotel stay, meals, site visits, entry tickets and all ground transport. The price excludes international airfares from Denmark – TC Pretoria will negotiate a group fare with the Embassy's travel agent. A return flight from Denmark to South Africa averages DKK3000,00. To DKK4000,00.*

### **Tentative program:**

<b>Day/Date</b>	<b>Time</b>	<b>Activity</b>	<b>Notes</b>
<b>Sunday 13 May</b>	18h40	Depart from Denmark to Johannesburg, South Africa	
<b>Monday 14 May</b>	10h25	Arrival in Johannesburg	
	12h00	Check-in at hotel	
	14h00	Afternoon sightseeing in Johannesburg/Soweto	
	19h00	Joint Dinner Event with the Embassy – Johannesburg	
<b>Tuesday 15 May</b>	06h00	Early departure from hotel to NAMPO agricultural show in Bothaville.	
	16h00	Departure back to Johannesburg	
	20h00	Late Dinner - Johannesburg	
<b>Wednesday 16 May</b>	07h00	Departure from Lanseria Airport with chartered plane to Selebi Phikwe,	Included in the total price

		Botswana		
	09h00	Arrival and baggage drop at hotel		
	09h45	Departure from hotel to start site visits		
	10h00	Courtesy Call to SPEDU CEO	High level meeting where the mandate of SPEDU will be shared. This will include investment incentives in the Region.	
	10h30	Agriculture Initiatives in the SPEDU	Sectoral presentations on Agriculture in the SPEDU region. This will also include local farmer association representation.	
	12h00	Visit Urban Agriculture land in Selebi Phikwe	Land earmarked for urban agriculture within the Selebi Phikwe planning area. This will also share light from Physical Planning on other pockets of land within the town.	
	13h00	Lunch		
	14h00	Visit Mmadinare Dairy Coop Land in Selebi Phikwe	Virgin land which covers about 1700ha which can be used for agricultural purposes.	
	15h30	Visit Vegetable Processing Plant	To appreciate the local processing plant with an aim of utilizing it and also appreciate the products being produced.	
	18h00	Drinks and dinner at hotel		
	<b>Thursday 17 May</b>	07h00	Breakfast at hotel	
		08h00	Depart from hotel	
	09h15	Lotsane Dam & Irrigation Scheme visit	Visit a 450ha investor driven irrigation scheme where there are prospects for Joint venture with communities and also collaboration for export production with the anchor investor.	
		Visit Tuli Block farmers at Sherwood	Meet with some of the largest horticulture farmers in the country with an endeavour to collaborate and or	

			network with farmers who can produce for the export market.
		Visit Artificial Insemination and Quarantine Camp - Mogapi	Visit land that can be explored for livestock breeding and multiplication.
		Visit Dikabeya Irrigation Scheme	Visit a small scale irrigation project with a cluster of farmers
		Return to hotel	
	19h00	Drinks and dinner at hotel	
Friday 18 May	07h30	Breakfast at hotel	
	08h15	Visit Boasa Boa Pele Horticulture Farmers Market	Vegetable marketing facility used by farmers which requires to be upgraded to assure quality produce.
	10h00	Visit to Talana Farms	Meet with one of the largest horticulture farmers in the country with an endeavour to collaborate and or network with and capable of producing for producing for the export market.
	11h30	Visit Thune Dam Irrigation scheme	423ha land: SPEDU and Ministry Of Agricultural Development and Food Security in collaboration identifying investor to produce horticulture crops on the land.
	14h00	Program ends, travel to Selebi Phikwe Airport	
	15h00	Departure from Selebi Phikwe by chartered plane to Lanseria Airport	