



AIDA – Agricultural Investors as Development Actors?

Danske landbrugsinvesteringer i Afrika – et overblik

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AIDA er et 5-årigt forskningsprogram (2016-2021), finansieret af Forskningsrådet for Udviklingsforskning, Udenrigsministeriet og udført i et samarbejde mellem Makerere Universitet, Uganda; Sokoine Landbrugsuniversitet, Tanzania; Københavns Universitet og Dansk Institut for Internationale Studier – se mere på www.diis.dk/aida

AIDA research & development objectives



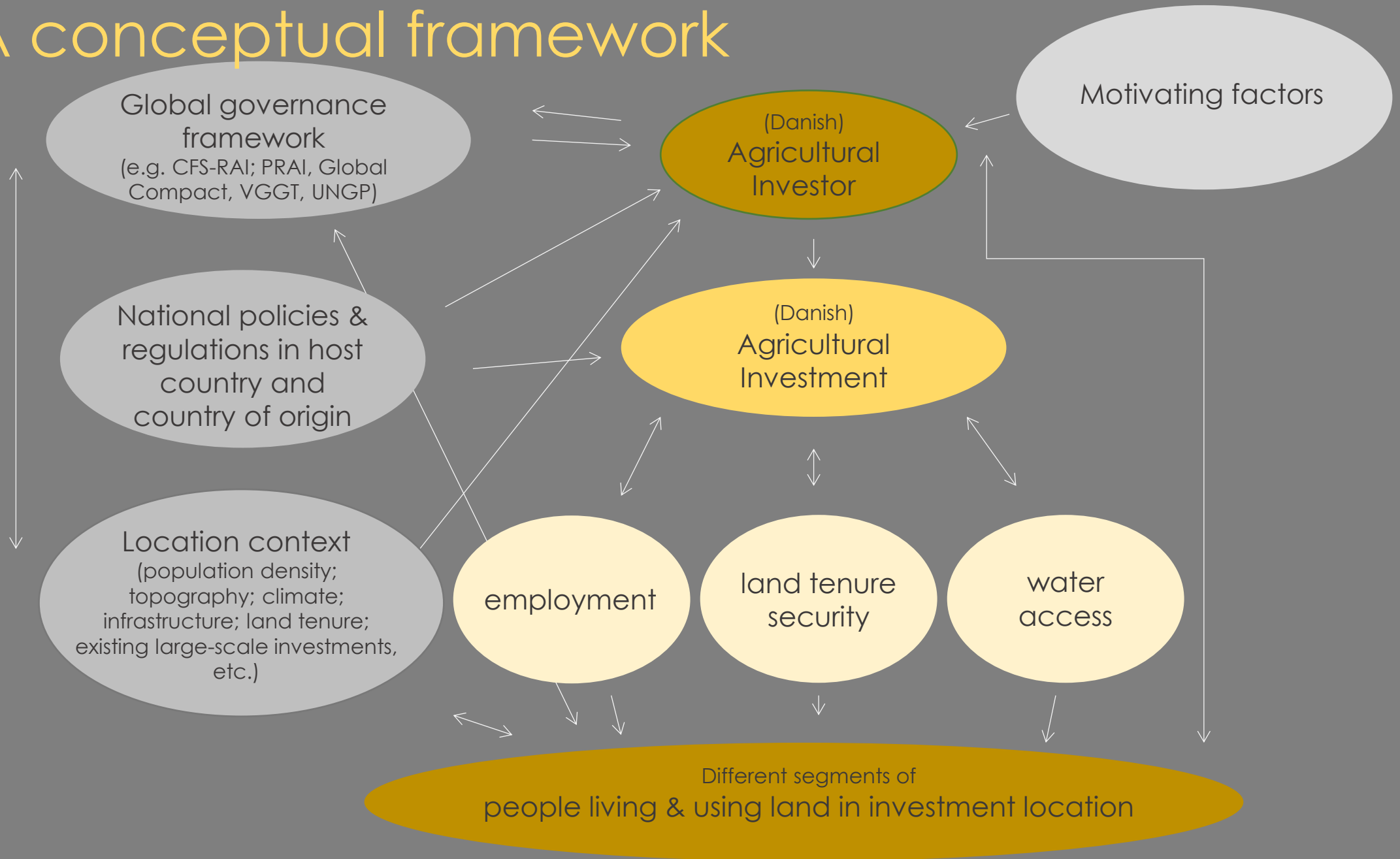
Research objectives:

- establish overview of Danish agricultural investments in sub-Saharan Africa
- examine the development outcomes of foreign agricultural investments in terms of
 - employment & further dynamic economic effects
 - land tenure security
 - water security
- identify factors which enhance positive development outcomes, including the potential role of emerging global governance instruments

Overall development objective:

- enhance positive and safeguard against the negative development outcomes from foreign agricultural investments

AIDA conceptual framework



Overview of Danish agricultural investments in sub-Saharan Africa

Focus on investments involving

- the acquirement of land rights
- primary production

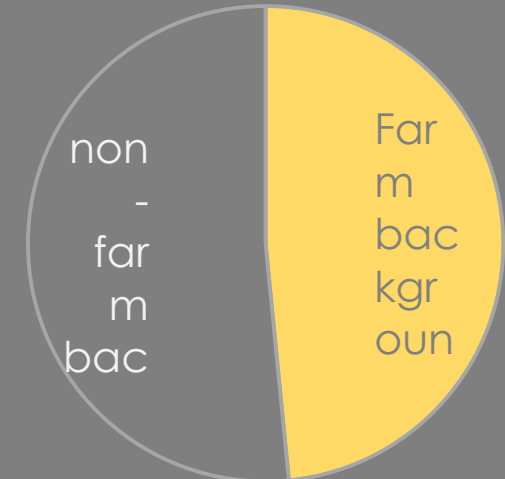
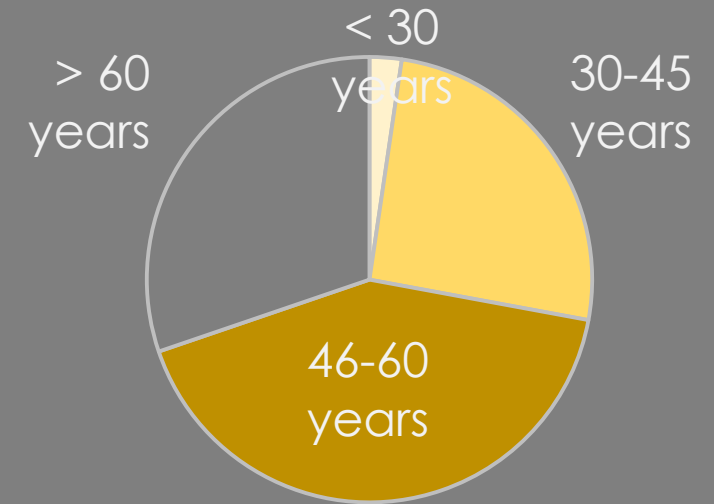
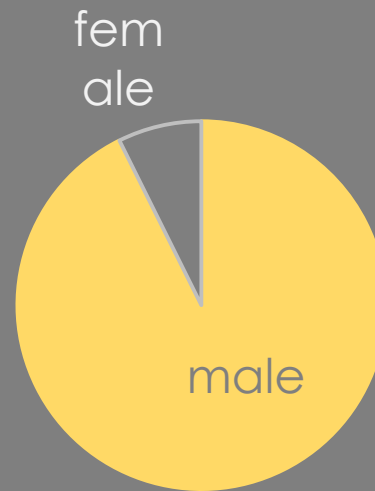
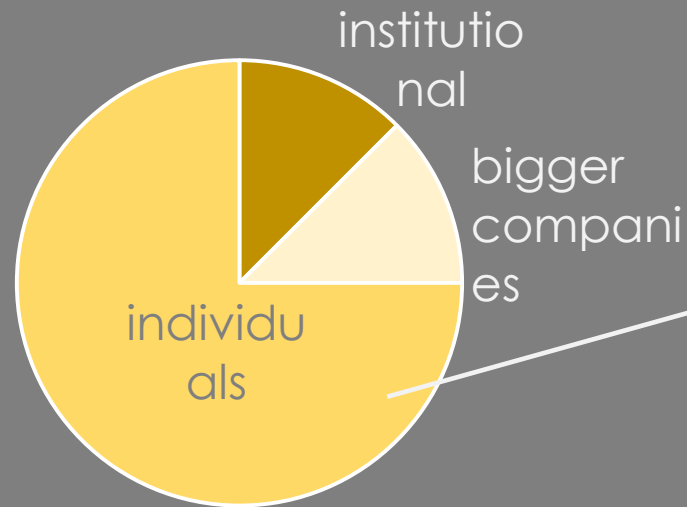
Sources

- B2B & Danida Business Partnership
- IFU project portfolio
- Effektivt Landbrug
- Landbrugsavisen
- DFA newsletter
- Land Matrix
- Grain
- Interviews with L&F, DFA, ØL, individual
- Internet searches
- *Embassies (not yet systematically contacted)*
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Overview of Danish agricultural investments in sub-Saharan Africa – preliminary status

Approximately 100 investments identified

Types of investors:



What motivates investing in
African agriculture?



Pioneer

converting virgin land
into productive
agricultural land

Recognition

being valued &
respected for
contributing positively
to society

Adventure & excitement

working in a different
culture & escaping
Danish winter

Reaping agro- ecological potential

enjoying the productive
soils & climate

Doing ^{not}

documenting
escaping (all) the
paperwork

Motivating factors

Sharing

own competences

Producing to meet local needs

contributing to filling a
supply gap

Capital overflow

putting capital to
productive use

Economic gains

harvesting economic
gains from being 'first
movers'

Machine overflow

putting scrapped
machinery to use

Doing good

contributing to socio-
economic and/or
environmental
development

Other

?????

Support from IFU, B2B, international guiding principles – preliminary impressions

IFU

- contact ~33%

preliminary impression:

- useful, albeit cumbersome, access to capital
- limited impact in shaping investment

B2B

- contact ~50%

preliminary impression:

- very useful (start-up) capital
- useful CSR advice shaping investment

International guiding principles

preliminary impression:

- primarily mentioned by institutional investors – does that reflect lack of awareness among individual investors?

Next steps: capacity building, round tables & field work



Capacity building & literature reviews

- 4 PhD candidates – study stay in Denmark from February – April 2017
- AIDA workshop I in Copenhagen March 2017

Round tables

- DFA – individual investors
- institutional investors
- business associations & investment authorities in Tanzania & Uganda

Field work

- continued identification of investments & interviews with Danish investors
- selection of 6 cases of DK agricultural investments – 3 in Tanzania & 3 in Uganda
- exploratory field work among neighbours to Danish investments with respect to potential impacts with respect to:
 - employment and economic dynamic effects
 - land tenure security
 - water access security



Please contact:

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